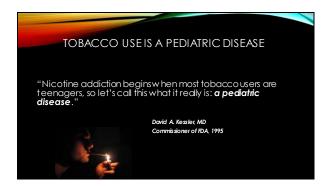
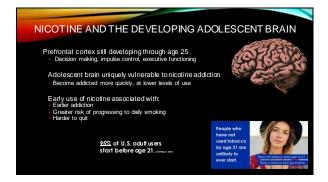


|   | OBJECTIVES  |
|---|---|
| • | Learn about the health effects of vaping and the extent of the JUUL and eCigarette epidemic among adolescents               |
| • | Hold vaping devices and smell the e-juice to better identify existing products that are being used by patients and students |
|   | Learn what steps to take to treat and address the vaping epidemic at the clinic, school, community, and state level.        |
| ۰ | Ask their questions and learn from each other to help brainstorm solutions to the vaping epidemic                           |

|  | HEA  | DLINES   |  |  |
|--|--|--|--|--|
| 성호 NE  | EWS More of  | leaths expected from va                                      | ping lung illnesses, CDC   | says   |
| Vaping-related illnesses surge<br>FDA discloses criminal probe   |  | ncy Operations Center to aid                                 | More than 1800 pe<br>CDC says  | sople sickened by vaping, 37 dead,   |
| 表 The Securificate US vaping illnesses rise to 1,888 with pace pic<br>again  | iking up CDC says teen vaping au<br>school students  | rges to more than 1 in 4 high                                | Will Wall Street Journal   | ing Following More Deaths,   |
| <ul> <li>Soot Fats Agus Leader Lungs like shattered glass': Patient with vapir liness speaks out on dangers</li> </ul> | is one:<br>New York City health chief<br>among middle-school chik                              | sounds afarm on vaping rates<br>tren                         | © The New York Times<br>At Sichool, "Everyone Vapes," and            | Adults Are in Crisis   |
| ABC Nows Teen put on life-support for vaping   | Teen Vaping Has Doubled Since 2  | Just put 1 million tairee                                    |  | INCH. 2nd Mass. Woman Has Died Of Vaping-Related liness                              |
| [3] nytetion<br>Health officials report first vaping-related death in Indiana  | ☑ Technicol North Carolina AG blames Just for teen veping 100 pound gorillar of e-cig industry | the he High levels of cancer-cause and menthol e-cigarettes: | sing chemical found in mint  | leath Officials Say<br>10 Today<br>Doctors Terrified by Vaping Lung Injuries, Deaths |
| g The Nov York Times The Mysterious Vaping Illness That's 'Becomi Epidemic'  | Usah Teen Will 'Neve<br>Dying of Severe Lun  | or Touch a Vape Again' After Nea<br>g Illnees                | Mom Issues Viral<br>Vaping While on V                                | Warning, Says Teen Nearly Died From<br>Way to College                                |
| Nover     Doctors: Lungs Have Been 'Torched' in:   | Vaping Patients Sping  | nores near-death experience after Mr                         | t. menthal e-cigarette topolis tigh in cancer-causi<br>ground: study | Burlington man suffers lung damage from vaping, put interedically-induced come       |
| The Plants Times Union  After just three months of vaping, Jacksonville teen hospitalized with holes in his lungs      | Vaping health risks 2019: A new lung<br>linked to e-digarettes                                 | disease has been Walmart to an<br>backlash                   | d sales of vapes, e-cigarettes arrid                                 | E The New York Trees Another Patient Has Died From Lung Disease After Vaping         |









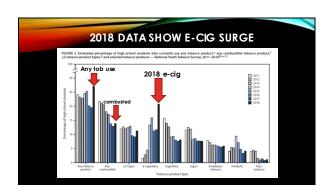


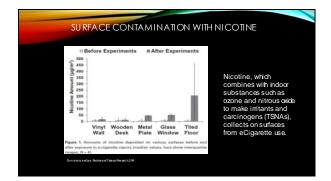
| WHAT ARE THE INGREDIENTS FOUND IN E-CIGARETTE SOLUTIONS (E JUICE)?  |  |
|---|--|
| Humectant (propylene glycol and glycetin) Flavoring Nicotine (can be present even when listed as 0 mg/ml) Toxicants Carcinogens Cytotoxic metallic nano-particles (from the coil/heating element) |  |
| Sticates     Other psychoactive ingredients (added by users)  |  |
|   |  |

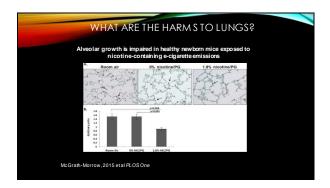
### TWO M AJOR REPORTS ON ECIGS: KEY CONCLUSIONS FOR YOUTH Nicotine exposure during adolescence can cause addiction, structurally alter the developing adolescent brain, cause mood disorders and attention problems. Most eCigarette products contain and emit numerous toxic substances in addition to nicotine Biologic plausibility that long-term exposure to eCigarettes could increase risk of cancer and adversely affect reproductive outcomes

## KEY CONCLUSIONS FOR YOUTH (CONTINUED) • E-Cigarette use increases asthma attacks • E-Cigarette use greatly increases the odds of subsequent combusted tobacco cigarette use

1. Eccigare the Use Arrong Youth and Young Adults: A Report of the Surge on General 2016 2. Public Health of the National Academies of Science 2017



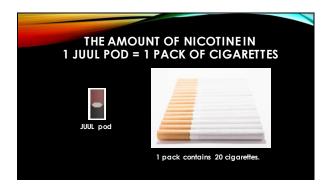




















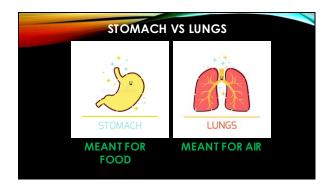














| EPIDEMIC OF E-CIG/VAPING-  |
|--|
| ASSOCIATED LUNG INJURY (EVALI)   |
| <ul> <li>As of October 29, 2019, 1,888 cases of lung injury in 49 states and 37 associated with the<br/>use of e-cigarette or vaping products.<sup>1</sup></li> </ul>  |
| <ul> <li>All have reported e-cigarette or vaping product use within the past 90 days. <sup>1</sup></li> </ul>  |
| <ul> <li>37 deaths (More deaths are under investigation.) <sup>1</sup></li> </ul>  |
| <ul> <li>34% reported exclusive using THC-vape products &amp; 11% reported exclusive use of<br/>nicotine-vape products.<sup>1</sup></li> </ul>   |
| <ul> <li>79% of cases are under 35 years old; with 14% under 18 years old.<sup>1</sup></li> </ul>  |
| • 70% of cases are male. <sup>1</sup>  |
| "No one compound or ingredient has emerged as the cause of these illnesses to date; and it may be that there is more than one cause of this outbreak. Many different substances and product sources are still under investigation." <sup>1</sup> |
| US Centers & Princes Control and Presentium, Ciffic on Smoking and Heldin , Nation of Create for Chance Orisess Presention and Heldin Plemoton October 25, 209.     Control and Oct Vigor (History May 17 Med Vigorander 25 25                   |

|                       | IMAGING OF<br>ASSOCIATED LUI  |                         |  |
|-----------------------|---|-------------------------|--|
|                       | naging patterns correlated with pathological findings<br>ibutableto vaping:   |                         |  |
| 1.                    | Acute eosinophilic pneumonia – a rapidly developing acute lung injury   | W. 19                   |  |
| 2.                    | Diffuse alveolar damage — a rapidly developing acute lunginjury   | ( ) ( ) ( ) ( ) ( ) ( ) |  |
| 3.                    | Organizing pneumonia - develops subacutely over days to weeks. A raregiant-cell interstitial pneumonia was observed and correlated with hard metals in ENDS that developed over a period of 6 months. |                         |  |
| 4.                    | Lipoid pneumonia — an inflammatory response to the<br>presence of lipids within the alvelar space and typically<br>results from aspiration of hydrocarbons or oil-based<br>products.                  |                         |  |
| Henry T, Kann<br>2019 | e P., Kligeren S. Imging of Viping-Associated Lung Diseas. N Ongl J Med. September  |                         |  |

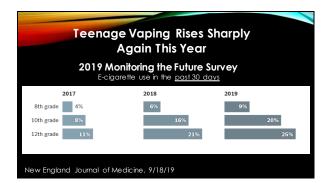
| PULMONARY LIPID-LADEN<br>MACROPHAGES   |  |
|--|--|
| "A notable and consistent feature is the presence of lipid-laden macrophages seen with oil red O staining in bronchoalveolar lavage samples that are not attributable to aspiration of exogenous lipoid material." |  |
| Symptoms that may be attributable to oil and/or white blood cells in lungs:  Rapid onset of coughing  Difficulty breathing  Weight loss  Nausea and vomiting  Diarrhea   |  |
| Maddod ID, Cirollis MM, Calliam ID, et d. Pelmonny Upid-Laten Marophiges and Viging N Engl J Med. September 2010.  |  |

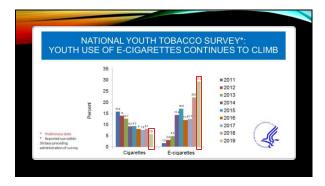


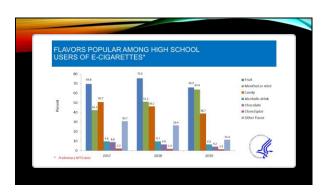












### WHAT WORKS FOR TEEN NICOTINE ADDICTION?

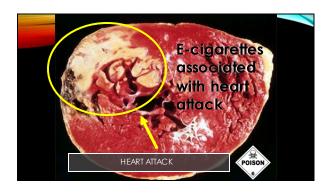
- Evidence reviews of smoking prevention and cessation show limited evidence for effectiveness of... anything...
- Primary Prevention is thus most critical... BUT

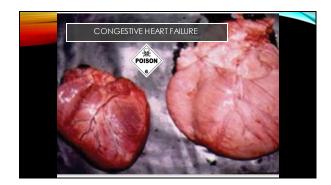
## CLINICAL TREATMENT STRATEGIES - Asking the right questions—Do any of your friends JUUL? Have you ever tried taking a hil? Do you plan to try il? - Experimenting with Vaping is NOT a right of passage, Experimentation should be treated as a clinical emergency - The recognition of addction; prove you are not experiencing withdrawal by taking a one month holiday and see how you feel—concept of latency - Counseling HAS been shown to be effective in adolescents - Almost doubles the chances of quitting - Free Txt messaging programs: TEXT QUIT to 202-804-9884 - In my clinic, the been using nicotine gum and patch to get teens off of JUUL with some success.











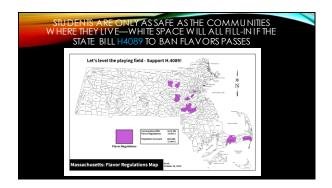






|                        | 1. Talk about it early   |
|------------------------|--|
| D 4 D 5 1 7 4 1        | 2. Set clear expectations and consequences for breaking your rules   |
| PARENTAL<br>STRATEGIES | 3. Kids should not keep a lot of cash at home—put it in the bank   |
|                        | 4. Be careful with money- a JWL pad costs \$4/day; "Dad, can I have money to go out and have lunch with my fiends" by handing thema \$20, you just bought them three JUU pods and an \$8 snack |
|                        | 5. Get help early, at the first sign of any use OR if friends are vaping   |
|                        |  |

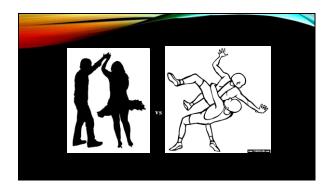
| E-CIG COMMUNITY AND STATE ADVOCACY STRATEGIES  |
|--|
| <ul> <li>If you suspect any store is selling tobacco products to youth<br/>under 21, report them to the AG's office 617-727-8400</li> </ul>  |
| <ul> <li>Encourage local Boards of Health to increase enforcement<br/>for selling to those under 21; revoke and retire license to sell</li> </ul>  |
| Enact a tobacco and vape-free zone around all schools  |
| <ul> <li>Urge local Boards of health to ban all flavored tobacco<br/>products including mint and menthot State levelsupport<br/>H4089 (An Act Regulating Flavored Tobacco Products)</li> </ul> |







| Thank you!   |  |
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| Jonat han P. Winickoff MD, MPH   |  |
| jwinickoff@mgh.harvard.edu   |  |
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| MOTIVATIONAL INTERVIEWING  |  |
| MOTIVATIONAL INTERVIEWING  |  |
| Promoting change by collaborating with   |  |
| <ul> <li>Promoting change by collaborating with<br/>students/families</li> </ul>                     |  |
| <ul> <li>Guide them by helping them to find their own<br/>motivation, resolve ambivalence</li> </ul> |  |
| Guide them in setting goals and a plan   |  |
| osac meminaching goas and a plan   |  |
|  |  |



# MOTIVATIONAL INTERVIEWING • Patient-focused • Ask open-ended questions • Find common ground • Non-judgmental • Ex press empathy • Define motivation, confidence and commitment for change



| THE REALITY  |   |  |
|--|---|--|
| JUUL sells products with nicotine contents of 3-5%. Five percent content of nicotine is equivalent to smoking a pack of digareties.  |   |  |
| Why is this dangerous?   | - |  |
| <ul> <li>Hazardous carcinogensand toxic chemicals found in e-cigarettes:</li> <li>Formaldehyde(carcinogenic)<sup>1</sup></li> </ul>  |   |  |
| – Benzene (sarcinogenio) <sup>;</sup><br>– Acrolein (san damage DNA) <sup>;</sup>  | - |  |
| <ul> <li>Nicotine in e-cigarettes is associated with damage to lung endothelial cells, which can lead<br/>to inflammation.<sup>4</sup></li> </ul>  |   |  |
| <ul> <li>JUUL uses "nicotine salts" that more dosely resemble the natural structure of nicotine found in tobacco leaves. The nicotine is more readily absorbed into the bloodstream.<sup>5</sup></li> </ul>  |   |  |
| <ul> <li>Nicotine and these toxic chemicals may harm adolescents' brain development <sup>6</sup></li> </ul>  |   |  |
| <ul> <li>Nicotine is highly addictive – vaping may serve as a "gateway" to regular digarette use.</li> </ul>   |   |  |
| <ul> <li>Youngerage of initiation is associated with higher likelihood of becoming addicted (9 out of 10 smokers started before age 18)?</li> </ul>  |   |  |
| AND A STATE A STATE A STATE A STATE A STATE AND A STAT |   |  |
| E Opprisment of Beels and Americ Surveys. Proceeding inforces are arriary pools and pumpy adules. Altering On LE Opprismental Heals and Americ Strains. (DE 2002 http://www.nds.gov/coloros/inforce/in | · |  |